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Chaim Steinberger's
Programs & Lectures

To see a testimonial about Chaim's ability as a speaker, see [Emily B.](#)

To arrange to have Chaim speak to your group about any of the following topics, contact us at the address or email above. Please include information about your organization, its size and membership demographic, the location for the seminar and the expected size of the audience.

For Lawyers:

◆ *Alternative Dispute Resolution ("ADR"): What is it, why do I want to know, and how can it help me?*

A basic primer on the fundamentals of negotiation, mediation and collaborative law practice, this program will discuss the principles behind "win-win" negotiation and dispute resolution. "Disputes don't have to be destructive. They can be used to forge stronger relationships between the disputants." Learn how you too can use the techniques of effective mediators to resolve your own disputes and those of your clients. Download [Mediation Techniques](#).

◆ *The Magic of Collaborative Law: What is it & Why is it Better?*

Collaborative Law is mediation on steroids. While mediation is a great dispute resolution process, some cases (like family law matters) have too much at risk to leave parties without representation at the process. Collaborative Law combines the best of mediation with protection for the parties.

◆ *The Benefits of Participating in Mediation*

So you're a lawyer, a litigator, and you're good at what you do. "Why should I participate in mediation," you tell yourself and your client. Mediation, however, gives you many benefits you could not otherwise get. First, you get extensive discovery from your adversary, in a clean efficient manner, without the costs discovery usually entails. Second, you get to challenge your adversary's arguments and see if they can withstand your challenge. You also get to try out your best arguments on them, and see if they have effective comebacks to your best arguments. You also get the opinion of a neutral (the mediator) and see whether, after hearing from both sides, the mediator is swayed by your argument. Finally, you may resolve the case, making your client happy with you and your services, using you at the next opportunity and recommending you to others. Moreover, because we all are happier with a result we helped shape, even the same result that litigation would've achieved, will feel better to your client making the client more satisfied

with your services. For more information, see [Mediation](#).

◆ *A Roadmap Through New York Divorce Proceedings*

A program for lawyers who are interested or considering matrimonial law.

◆ *Make More Money . . . by Being More Ethical;*

Based on the article of the same title in the American Bar Association Section of Family Law's Advocate, this program combines the best of Law Practice Management ("LPM") and ethics, and shows how good ethical practice is also good business practice. Download the article from [Make More Money](#);

◆ *Billing Pitfalls & Pratfalls: Avoiding the Ethical Issues that Snag Attorneys;*

In today's complicated world, there are so many ways that lawyers can get themselves into trouble. Learn best practices to avoid getting entangled.

◆ *What Every Lawyer Should Know About Matrimonial Law;*

A general overview of matrimonial and family law so that when you get that phone call from your client, you know what advice to give.

◆ *Negotiation & Mediation Seminar*

See [Mediation&Negotiation](#).

◆ *Fee Disputes: How to Avoid Them, How to Resolve Them*

This program focuses on what lawyers should do to avoid fee disputes with their clients, how to resolve the disputes once they arise and the steps lawyers can take to ensure that they get paid fairly;

◆ *What Every Business Lawyer Needs to Know About Divorce Law*

This program presents the pitfalls that divorce of a family member can have for your business clients, and identifies the issues business owners need to think about concerning the family structure and the succession of their businesses;

For Mental Health Professionals:

◆ *What Every Mental Health Professional Needs to Know about Divorce Law;*

A three part seminar covering (a) the nuts and bolts of matrimonial and family law, so that when patients tell you about their cases you have a context by which to understand them; (b) the six different dispute resolution processes and the advantages and disadvantages of each, so that you can help your patients select the

process that's right for each of them; and (c) your interaction with the legal system—what do you do when you receive a subpoena from a patient's spouse's lawyer? A letter? A phone call? What if you're called to testify? What are your obligations to the legal system *vis-a-vis* your client? This program answers all these questions and more and has been well received by your peers. For a free copy of the seminar material, go to [MHP Seminar Materials](#).

For General Audiences:

◆ *Disagreement Without Destruction*

Life is full of disagreements. We cannot go any length of time without having a difference of opinion with others. The question then becomes whether we allow our disagreements to destroy our relationships with others, or can we learn to use our differences to bring us closer to those around us. Must we sacrifice ourselves and our beliefs, thoughts and feelings, and swallow them down, if we wish to preserve our relationships? Is there a way for us to be genuine, express ourselves truly and fully, while at the same time strengthening the bonds to those around us? For more information, click on [Disagreement wo Destruction](#).

◆ *All You Need is Love....?*

Does eternal, true love actually exist or is it a mere transitory infatuation, a phase that invariably dissipates over time? Why are we attracted to certain people and not to others? Do we have a conscious choice about these matters? Can we attract the “right” partner and, if so, how? For more information, click on [Love-I](#).

◆ *The Magic of Mediation*

See [Mediation](#).

◆ *Dispute Resolution 101: The Basics;*

◆ *Advanced Dispute Resolution;*

For Those Considering Divorce:

◆ *Divorce Law in New York: The Ins and Outs of Getting Out—the Law,*

This seminar will discuss the law, the process, and what to expect in a divorce. It will discuss the typical areas that are dealt with in a divorce, lightly touch upon the different dispute resolution processes you can employ to resolve disagreements, and what to expect from the process. For more information, click on [Ins and Outs](#).

◆ *Divorce Without Destruction*

Imagine if divorce, instead of being the destructive process that makes it

impossible for you to co-parent your children for the next 15–20 years, is now the beginning of a healing process, a process where each of you can hear and be heard in a safe and supportive environment, often as you haven't been able to for many years before. It sounds unbelievable but, as a lawyer representing a divorcing mother told me, walking out of one of my sessions, “Chaim, I’ve got an M.S.W. [master’s degree in social work] and I’ve never seen anyone do what you did in there.”

◆ *The Six Dispute Resolution Processes and How to Choose the One That’s Right for You!*

There are a number of processes you can employ to resolve the disputes you have with others. They include *negotiation, mediation, arbitration, litigation, collaboration* and, of course, *capitulation*. This program will touch on the basics of negotiation & dispute resolution, explore the differences between “power-based negotiation” that further traumatizes relationships and “principled negotiation” that starts to repair the relationship between the parties and, often, leaves them better off than with power-based negotiation. See [Mediation](#).

◆ *Protecting Children Through Divorce*

◆ *The Magic of Collaborative Law: What is it & Why is it Better?*

◆ *The Benefits of Mediation*

See [Mediation](#).

◆ *How to Select, Not a Good Lawyer, But a Great Divorce Lawyer?*

◆ *Parental Alienation: What is it, Why its so Damaging to your Children, How Do you Recognize It and What Can You Do About It?*

For Singles:

◆ *All You Need is Love....?* Understanding What You Want, What You Need and Why.

For Couples:

◆ *All You Need is Love....?* How to Improve Your Relationship

◆ *Disputes as an Opportunity for Improvement*

◆ *Dispute Resolution Techniques*

Jewish Issues:

◆ *The Intersection of NYS Divorce Law and Jewish Law;*

◆ *The Legacy of Growing up in a Heimische Community: The Good, The Bad, and The Ugly;*

Every culture and community has advantages and disadvantages. Indeed every advantage can be a hindrance at times, and every obstacle can be used to advantage. President Obama is reputed to have selected Rahim Emanuel as his chief-of-staff because, Obama claimed, he is able to “turn adversity into opportunity.” “Never let a good crisis go to waste,” is Emanuel’s number one rule. For more information, click on [Legacy](#).

Ballroom Dancing:

- ◆ *Partner Dancing Fundamentals.*